

European markets



“ Project Partners are always on-hand to deal with our staffing request. They immediately understand the job brief and respond rapidly to all requests, proving to have a strong knowledge of the financial markets through the CV's they send. Their communication is always clear, quick and concise. ”

Stephanie Haltern
HR Manager
UBS Luxembourg

Project Partners Europe enables European based Financial clients to locate, procure and retain senior business technology and operations professionals.

As the market leader in the Investment Banking and Asset Management arena within the UK, Project Partners Europe has formed a dedicated niche division to focus on the financial hubs within Europe. We actively work within Luxembourg the Netherlands, Belgium, Germany, Switzerland and France on a contingency and search basis. Our clients receive a tailored specialist service, benefiting from our in-depth understanding of the market and extensive European candidate pool.

Project Partners Europe sources candidates in a permanent and contract capacity across Investment Banking, Asset Management, Private Banking, Insurance and Consultancies with a specialist focus on the following:

- Fund Administration
- Securities Services
- Information Technology / ERP
- Regulatory and Risk
- Trading - Equities / Fixed Income

The European Team

Our multi-lingual consultants have an in-depth understanding of the country and sector they specialise in, and have often worked or lived in that country themselves. Appreciating that countries

and markets have different approaches is where we have been able to differentiate ourselves from the competition.

Our consultants have built an excellent network of skilled candidates and are encouraged to be creative in their candidate attraction methods, making full use of the International and European publications and job boards available to them. They will find active jobseekers fast, however scarce the skill set required. Our head-hunters actively track successful individuals across Europe and are in contact with senior high-achievers, who will move for the right opportunity.

Key roles represented by

Project Partners:

- Business Analysts
- Project Managers
- Fund Accountants
- Project Office Consultants
- Product Managers
- Change Managers
- Programme Managers
- Divisional Heads of Department
- IT Managers and Directors
- Technical Architects / Testers
- Business Development Managers
- Client Relationship Managers

case study

“ We were very pleased with the professionalism and responsiveness from Project Partners who quickly sourced high calibre candidates, allowing us to fill the open position with the right profile and, importantly, within the right timeframe. ”

Alan Dundon
Global Head of Product Fund
Administration & Middle Office
Outsourcing
BNP Paribas

“ Project Partners consultants demonstrate high levels of communication and professionalism. They continue to be extremely proactive. ”

Candidate
Global Product Manager
BNP Paribas

The Situation

BNP Paribas is one of the largest international banking networks operating in over 88 countries and employing over 138,000 employees worldwide. They provide a range of financial services including retail banking, corporate and investment banking and asset management.

For over 6 months BNP Paribas had been looking for a Senior Product Manager as their existing generalist suppliers had been unable to find suitable candidates for the position.

Talent Delivered

In May 2006, BNP Paribas contacted Project Partners Europe Division to assist them with the recruitment of the business critical Senior Product Manager. Within 1 month, Project Partners had found the ideal candidate and had negotiated the contract on behalf of BNP Paribas

Since this initial placement Project Partners have filled a further seven permanent roles; a Fund Administration Manager, a Fund Accountant, a Contract Project Manager, two Business Analysts and two IT Project Managers.

Project Partners are now working with BNP Paribas on a long-term basis to help them fill all roles in the company for both permanent and contract placements.

To find out how Project Partners can assist you in Europe contact:

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